

# Farid Toubal

Updated June 2017

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CONTACT INFORMATION	Department of Economics and Management Bât. Cournot, Office 503 ENS de Paris-Saclay 61 Avenue du Pdt.Wilson , 94230 Cachan, France	+33(0)1 4740 2145 <a href="mailto:ftoubal@ens-cachan.fr">ftoubal@ens-cachan.fr</a> <a href="http://faridtoubal.com">faridtoubal.com</a> Citizenship: French
APPOINTMENTS	Sept 2012-: Professor of Economics, Ecole Normale Supérieure de Paris-Saclay. Jan 2017-: Research Associate, CREST. Jan 2017-: Member of the French Council of Economic Analysis. Apr 2012-: Research Network Fellow, CESifo. Apr 2011-: Scientific Advisor, CEPII. May 2014-: Associate Editor for the European Economic Review.	
PREVIOUS APPOINTMENTS	2008-2016: Associate Professor, Paris School of Economics. 2013-2015: Chairman of the Faculty of Economics and Management, ENS de Cachan. 2009-2014: Managing co-Editor: International Economics. 2008-2012: Full Professor of Economics, University of Angers. 2008-2011: Associate Researcher, CEPII. 2005-2008: Assistant Professor, University of Paris 1, Panthéon-Sorbonne.	
SHORT TERM INVITATIONS	Oct. 2015: FED Kansas City, USA. Nov. 2014: University of Oregon, USA. Apr. 2012: CES-Ifo, Germany. Aug. 2011: University of Oregon, USA. Nov. 2009: University of Nottingham, UK. Oct. 2008: University of Kiel, Germany. Oct. 2007: University of Bologna, Italy. June 2006: Hitotsubashi University, Japan. 2002-: Deutsche Bundesbank, Research Center, Germany.	
RESEARCH FIELDS	International Economics, Applied Econometrics	
BIBLIOMETRIC INFORMATION	<a href="#">Google Scholar citations</a> : 2335 ; h-index: 22. <a href="#">Repec Ranking</a> : 3% France; 4% European Union, Europe; 6% World. <a href="#">Repec Ranking INT</a> : 4%.	
PUBLICATIONS	PEER-REVIEWED	
	– “ <a href="#">Knocking on Tax Haven’s Door: Multinational firms and Transfer Pricing</a> ”, with Ronald B. Davies, Julien Martin & Mathieu Parenti. <b>Review of Economics and Statistics</b> , 2017, forthcoming. <a href="#">Online Appendix</a> .	
	– “ <a href="#">Foreign Language Learning and Trade</a> ”, with Victor Ginsburgh & Jacques Melitz. <b>Review of International Economics</b> , 2017, 25(2): 320–361.	
	– “ <a href="#">Corruption for Sales</a> ”, with Mathieu Couttenier. <b>Journal of Comparative Economics</b> , 2017, 45(1): 56–66.	
	– “ <a href="#">Immigration and the Gender Wage Gap</a> ”, with Anthony Edo. <b>European Economic Review</b> , 2017, 92(2): 196–214.	

- “Languages and International Trade”, with Peter Egger.  
Victor Ginsburgh & Shlomo Weber eds., **The Palgrave Handbook of Economics and Languages**, Vol. 1, Chapter 9. 2016.
- “The Few Leading The Many: Foreign Affiliates and Business Cycle Comovement”, with Jörn Kleinert & Julien Martin.  
**American Economic Journal: Macroeconomics**, 2015, 7(4): 134–159.
- “International Sourcing, Technological Complexity, and Intellectual Property Rights Protection”, with Alireza Naghavi & Julia Spies.  
**Canadian Journal of Economics**, 2015, 48(3): 881–902.
- “Selective Migration Policies and Wages Inequality”, with Anthony Edo.  
**Review of International Economics**, 2015, 23(1): 160-187.
- “Cherries for Sales: The Incidence and Timing of Cross-Border M&A”, with Bruce Blonigen, Lionel Fontagné & Nicholas Sly.  
**Journal of International Economics**, 2014, 94(2): 341-357.
- “Native Language, Spoken Language, Translation and Trade”, with Jacques Melitz.  
**Journal of International Economics**, 2014, 93(2): 351-363. *STATA data & codes. Most cited Paper at JIE*
- “Productivity, Relationship-Specific Inputs and the Sourcing Modes of Multinationals”, with Fabrice Defever.  
**Journal of Economic Behavior & Organization**, 2013, 94: 345-357. *Best Paper at the European Trade Study Group Conference, Licos Prize.*
- “Production versus Distribution Oriented FDI”, with Jörn Kleinert  
**Review of World Economics**, 2013, 149(3): 423-442.
- “Cross-Border and Foreign Affiliate Sales of Services: Evidence from German Micro-Data”, with Markus Kelle, Horst Raff, & Jörn Kleinert.  
**The World Economy**, 2013, 36(11): 1373-1392.
- “Revisiting the Trade-Migration Nexus: Evidence from New OECD data”, with Gabriel Felbermayr.  
**World Development**, 2012, 40(5): 928-937.
- “Ethnic Networks, Information, and International Trade: Revisiting the Evidence”, with Gabriel Felbermayr & Benjamin Jung.  
**Annales of Economics and Statistics**, 2011, No. 97/98: 41-70.
- “Importations de biens intermédiaires et choix organisationnel des firmes multinationales françaises”, with Fabrice Defever.  
**Economie et Statistique**, 2010, No. 435/436: 169-184.
- “Cultural Proximity and Trade”, with Gabriel Felbermayr.  
**European Economic Review**, 2010, 54(2): 279-293. *Reprinted in Culture and Economic Growth, edited by Enrico Spolaore, Cheltenham, UK Edward Elgard Publisher, Chapter 17, 2014.*
- “Gravity for FDI”, with Jörn Kleinert.  
**Review of International Economics**, 2010, 18(1): 1-13.
- “Spillovers from Multinationals to Heterogeneous Domestic firms: Evidence from Hungary”, with Gábor Békés & Jörn Kleinert.  
**World Economy**, 2009, 32(10): 1408-1433.
- “Openness and Growth: The Long Shadow of the Berlin Wall”, with Claudia Buch.  
**Journal of Macroeconomics**, 2009, 31(3): 409-422.
- “Where Enterprises Lead, People Follow? Links Between Migration and German FDI”, with Claudia Buch & Jörn Kleinert.  
**European Economic Review**, 2006, 50(8): 2017-2036.
- “Determinants and Effects of Foreign Direct Investment: Evidence from German Firm-Level Data”, with Claudia Buch, Jörn Kleinert & Alexander Lipponer.

- Economic Policy**, 2005, 20(41): 52-110.
- “[The Distance Puzzle: On the Interpretation of the Distance Coefficient in Gravity Equations](#)”, with Claudia Buch & Jörn Kleinert. **Economics Letters**, 2004, 83(3): 293-298.
  - “[Foreign Direct Investment in Central and Eastern European Countries: A Dynamic Panel Analysis](#)”, with Kai Carstensen. **Journal of Comparative Economics** 32(1): 3-22.
  - “[Localisation des firmes multinationales Germanes dans les pays de l’Est.](#)” **Économie et Prévision**, 2004, 163, 2004/2.
  - “Economic Integration and FDI in Transition Economies: What Can We Learn from German Data?” with Claudia Buch. **DIW: Quarterly Journal of Economic Research**, 2003, 72(4): 1-17.

#### SUBMITTED WORKING PAPERS

- “[Liberalization, Democratization and Technology Adoption](#)”, IZA WP7132, with Matteo Cervellati & Alireza Naghavi. 3<sup>rd</sup> revised and resubmit: **Journal of Economic Growth**.
- “[The Multinational Wage Premium and Wage Dynamics](#)”, CESifo WP 5263, with Gianluca Orefice & Nicholas Sly.
- “[The March of the Techies: Technology, Trade, and Job Polarization in France, 1994-2007](#)”, NBER Working Paper No. 22110, with James Harrigan & Ariell Reshef.
- The Impact of Trust on Foreign Trade: Better Evidence, with Jacques Melitz.

#### BOOKS, CHAPTERS AND POLICY REPORTS

- [Hollowing out of the Japanese Economy: A long term perspective](#), with Michael Ryan. **The Free Factor Economy**. Éditeurs Ann Harrison and Lionel Fontagné, Oxford University Press, forthcoming.
- [L’attractivité de la France pour les centres de décision des entreprises](#), with Alain Trannoy. Note du **Conseil d’Analyse Economique**, 30, avril 2016.
- [Les centres de décision d’entreprises étrangères en France: une analyse comparée](#), with Paul Berenberg-Gossler and Aurélien Eyquem. Focus du **Conseil d’Analyse Economique**, 013-2016.
- [Commerce de biens intermédiaires et compétitivité](#). Prospective du couple franco-German, with Lionel Fontagné). **Rapport du Sénat**, 2011, 663, Juin.
- [Investissement direct étranger \(IDE\) et performances des entreprises](#), with Lionel Fontagné. **Conseil d’Analyse Economique**, 2010, Rapport No. 89.
- [FDI in Intangible Assets](#). **Princeton Encyclopedia of the World Economy**, 2009. Éditeurs Kenneth A. Reinert & Ramkishen S. Rajan.
- Le Capital Étranger dans les PECO: Déterminants et Impacts, with Louisa Toubal. **Le Courrier des Pays de l’Est**, 1999, 1013. La Documentation Française.

#### WORKS IN PROGRESS

- An Assets and Capabilities Model of Merger & Acquisition Activity, with Bruce Blonigen & Nicholas Sly.

- Firms and Shocks: Evidence from France, with Julien Martin, Natalia Ramondo & Veronica Rapoport.
- Multinational firms and Tax Avoidance, with Sebastien Jean, Mathieu Parenti & Julien Martin.
- Services Imports & Skill Composition, with Emmanuel Milet.
- Consumer Welfare Gains from Speaking Common Languages, with Peter Egger.

#### NOTES & OTHER PUBLICATIONS (NON-EXHAUSTIVE)

- [Faut-il parler la même langue pour commercer?](#), with Jacques Melitz. La Lettre du CEPII, janvier 2016
- [The March of the Techies: Technology, trade, and job polarisation in France](#), with James Harrigan & Ariell Reshef. VOX, juillet 2016.
- [Knocking on tax haven’s door: Multinational firms and transfer pricing](#), with Ronald B. Davies, Julien Martin & Mathieu Parenti. VOX, janvier 2015.
- [L’immigration en France, quelles réactions des salaires et de l’emploi?](#) with Anthony Edo. Lettre du CEPII, septembre 2014.
- [Les investissements étrangers en France: biais statistiques et astuces comptables](#) with Sébastien Jean. Billet du CEPII, février 2014.
- [Quand les filiales étrangères donnent le rythme aux regions](#), with Jörn Kleinert & Julien Martin. CEPII, novembre 2013.
- [Timing takeovers - The incidence of cross-border acquisitions](#), with Bruce Blonigen, Lionel Fontagné, Nicholas Sly. VOX, août 2014.
- [The granular origins of real business cycles comovements](#), with Jörn Kleinert & Julien Martin. VOX, novembre 2013.
- [How do French multinational firms organise their international production process?](#) with Fabrice Defever. VOX, juillet 2008.
- [Cultural proximity and trade: Evidence from Eurovision](#), with Gabriel Felbermayr. VOX, juillet 2008.

#### DATASETS (OPEN SOURCE)

Foreign Language Learning, with Jacques Melitz.  
[LANGUAGE DATASET](#), with Jacques Melitz.  
[EUROVISION DATABASE](#).

#### RESEARCH CONTRACTS

- 2016-: **French National Agency**: “Technology, Trade and the Microeconomics of Structural Change”, with Ariell Reshef (~ 245K€).
- 2013-2016: Project of the **Icode IDEX-Paris Saclay**: “Globalization, Occupation and Workers” (ENS-Cachan, University of Virginia, University of Oregon; 10K€).
- 2010-2013: **CEPREMAP, Grand Projet**: “Carbon Trade and Kyoto” (~ 80K€).
- 2009-2012: **CEPR, Marie Curie, ITN**: “Global Investment and Services Trade”. Coordinator of the French node (~ 200K€).
- 2008-2011: **French National Agency and German Science Foundation**: “Foreign Direct Investment in Services” (~ 230K€).
- 2004-2007: **German Science Foundation**: “Multinational Enterprises: New Theories and Empirical Evidence from German Firm-Level Data” (~ 160K€).

#### WORKSHOPS AND CONFERENCES ORGANIZATION

- 2015: CEPII, “Firm heterogeneity and its implication for aggregate outcomes”.
- 2014: Banque de France, “Multinational Companies, Corporate Tax and Competitiveness”.
- 2012: CEPREMAP, “Carbon Trade workshop”, Paris.

- 2009: CEPR, GIST workshops, Paris.
- 2007: “Regional and micro-level effects of globalization”, Tübingen.
- 2002: European Trade Study Group, Kiel.

SCIENTIFIC,  
ORGANIZING  
COMMITTEE AND  
REFEREE

- 2007-: Research in International Economics and Finance, doctoral meeting (Organizing and Scientific Committee).
- 2011, 2015: INFER, Orléans (Scientific Committee).
- 2009, 2012: AFSE (Organizing Committee, Referee).
- 2007: Verein für Sozialpolitik (Referee).

AWARDS

- 2015-2019: “*Prime d’Encadrement Doctoral et de Recherche, PEDR*”.
- 2010-2014: “*Prime d’Excellence Scientifique, PES*”.
- 2008: Licos prize at the European Trade Study Group Conference.
- 2004: University of Kiel award for the best doctoral thesis in economics.

PHD AND  
POST-DOC.  
STUDENTS

- 2014-: Samuel Ligonnière (Ecole Normale Supérieure de Cachan. Co-director), in progress.
- 2013-: Lenka Wildnerova (Ecole Normale Supérieure de Cachan), in progress.
- 2010-2014: Anthony Edo, Economist CEPII.
- 2009-2010: Benjamin Jung (ANR Post-doc): Prof. U. Hohenheim.
- 2008-2010: Fergal McCann (CEPR, ITN Marie Curie): Économist Central Bank of Ireland.
- 2008-2010: Pamela Bombarda (CEPR, ITN Marie Curie): Assistant Prof., U. Cergy-Pontoise.

PHD AND HDR  
COMMITTEES  
(REFEREE: \*\*)

- PhD: \*\*Barbara Bratta (Bologna), \*\*Antoine Dechezleprêtre (Ecole des Mines), \*\*Jamal Haidar (Paris 1), Laura Hering (Paris 1), \*\*Sanne Hiller (Aarhus), \*\*Rezart Hoxhaj (Bari), \*\*Ina Jaekel (Aarhus), \*\*Léa Marchal (Lille), \*\*Leo Le Mener (INRA), \*\*Paul Maarek (GREQAM), \*\*Mina Sami (Tours), Silvio Tai (Paris 1), \*\*Silvain Petit (Lille), Loriane Py (Sciences Po), \*\*Anna Ray (Paris 1), \*\*Liyung Zhang (Birmingham).
- HDR: Rémi Bazillier\*\*, Mathieu Couttenier, Isabelle Méjean, Marc Sangnier\*\*, Eric Strobl\*\*, Gregory Verdugo.

REFEREE REPORTS- *Annales d’Economie et de Statistique, Applied Economics Quarterly, B.E. Journal of Economic Analysis and Policy, Canadian Journal of Economics, Economic Inquiry, Economic Journal, Econometrica, Economics of Transition, European Economic Review, European Journal of Political Economy, International Migration Review, Journal of Asian Business Studies, Journal of Comparative Economics, Journal of Common Market Studies, Journal of Development Economics, Journal of Economic Geography, Journal of International Economics, Journal of International Development, Quarterly Journal of Economics, Regional Science and Urban Economics, Revue Economique, Review of International Economics, Review of World Economics, Scandinavian Journal of Economics, Weltwirtschaft Archiv, World Economy.*

RECENT SEMINARS “Globalization and New Technology: Effects on Firms and Workers”, Vaxholm, June 2017.  
Global Economics and Management, Gronigen, June 2017.  
WTO Lecture, Mai 2017.  
Melbourne University, March 2017.  
ATW, Brisbane, March 2017.  
Harvard, CID, Mai 2016.  
NBER IT meeting, December 2015.

FED, Kansas City, October 2015.  
 Economics of Global Interaction, Bari, September 2015.  
 WIEM, July 2015.  
 Séminaire Fourgeaud, Direction Générale du Trésor, Mai 2015.  
 ERSA, Cape Town, March 2015.  
 Forum Économique de la Francophonie, December 2014.  
 Empirical Investigation in International Economics, November 2014.  
 Arnoldshain Seminar, September 2014.  
 CEPII-PSE Workshop, June 2013.  
 SIRE, October 2012.  
 CES-Ifo, April 2012.  
 NBER Spring Meeting, March 2012.  
 UCLA, UC Davis, February 2012.  
 PSE, March 2011.

TEACHING  
 (FRANCE)

- 2016-: Ecole Normale Supérieure de Cachan (English & French).  
 Licence L3: International Trade (57 HTD) – stage de recherche (7 HTD).  
 Master M1: Directions de mémoire et ateliers de recherche.  
 Master M2: Factor Mobility in a global economy (36 HTD) .  
 Année ARPE (10 HTD).  
 Responsabilités pédagogiques (45HTD).
- 2015-2016: Ecole Normale Supérieure de Cachan (English).  
 Licence L3: International Trade (54 HTD). – stage de recherche (4 HTD)  
 Master M1: Elements of Multinational Strategy (36 HTD) – directions de mémoire et ateliers de recherche (35 HTD).  
 Master M2: Factor Mobility in a global economy (36 HTD) – Foreign Direct Investment (27 HTD).  
 Année ARPE (10 HTD).  
 Responsabilités pédagogiques (45HTD).
- 2013-2015: ENS de Cachan (English).  
 Licence L3: International Trade (45 HTD) - stage de recherche (12 HTD).  
 Master M1: directions de mémoire et ateliers de recherche (50 HTD).  
 Master M2: Foreign Direct Investment (27 HTD avec Paris 1) - direction de mémoire (4HTD).
- 2012-2013: ENS de Cachan (English & French).  
 Licence L3: International Trade (45 HTD).  
 Master M1: International Trade (54 HTD) - Problèmes économiques contemporains (36 HTD) -  
 Master thesis supervision (12 HTD) -STATA tutorials (8 HTD).  
 Master M2: Foreign Direct Investment (27 HTD avec Paris 1).
- 2005-2016: University of Paris I, Panthéon-Sorbonne (English).  
 Master M2: Foreign Direct Investment (27 HTD).
- 2009-2011: Sciences Po, Paris (English).  
 Master M1: International Trade (27 HTD).  
 Licence L2: European Economic Integration (45 HTD).
- 2008-2012: Université d'Angers (English & French).  
 Licence L1: Problèmes économiques contemporains (45 HTD) et TD (2 HTD).  
 Licence L2: Microéconomie et théorie des jeux (51 HTD) et TD (18 HTD).  
 Master M1: Economie internationale (30 HTD) - International capital flows (30 HTD)  
 Master M2: Exchange rate risk management (15 HTD), TD (5 HTD).
- 2005-2008: Université de Paris I, Panthéon-Sorbonne (English & French).  
 Licence L3: International Economics (27 HTD).  
 Master M1: International trade and multinational firms (27 HTD), TD (56 HTD) - European Economic Integration (45 HTD).  
 Master M2: Location choices and regional dynamics (27 HTD) - Introduction à STATA. (18 HTD)

direction de mémoire: L3, M1 et M2. (10 HTD).

TEACHING (OTHER COUNTRIES) Avril 2016: Université de Bologne (English).  
PhD Program (2 cours).

- Mar. 2011: Université de Paris-Sorbonne - Abu Dhabi (French).  
Master 1: International economics (45 HTD).
- Oct. 2007: Université de Bologne (English).  
Master M1: International Trade in the Perspective of the European Union (45 HTD).
- Feb. 2005: Université Eberhard-Karls de Tübingen (German).  
PhD: Panel Data Econometrics and Discrete Choice Model (27 HTD).
- 2000-2004: Université Christian-Albrecht de Kiel (English & German).  
(6 HTD/semaine): pour la plupart les TD des cours des Professeurs . for Horst Raff et Johannes Bröcker (International Trade – Intermediate Microeconomics – Introduction to Microeconomics – Introduction to Economics – The Empirics of FDI).